

Bad PR Can Trigger Another Financial Crisis. Just Look at Silicon Valley Bank's Collapse

Media Analysis Summary



The **failure of Silicon Valley Bank** was ultimately caused by a run on the bank. The company was not, at least until clients started rushing for the exits, insolvent or even close to insolvent. But **banking is an enterprise that relies as much on confidence as on cash** — and if that runs out, the game is over.

This is why **Loss of consumer confidence** was the main reason for SVB's failure, according to most media publications in our research sample.

Reasons for SVB's collapse by share of voice



41%

Loss of consumer confidence



26%

Inflation and interest rates



18%

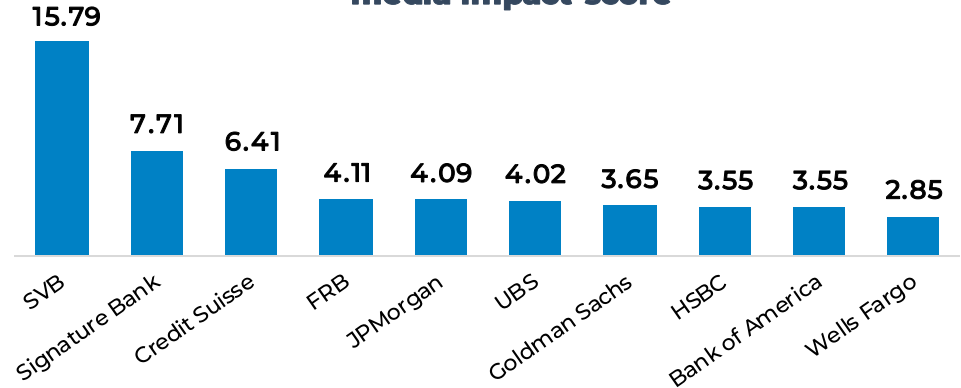
SVB's management



15%

Trump rollbacks

Top 10 companies in the banking crisis debate by media impact score



SVB's lack of a PR crisis management plan resulted in a crisis across the whole sector. Customers of another more business-friendly bank – Signature Bank – were spooked by the SVB news and withdrew more than \$10 billion in deposits, which quickly led to the third-largest bank failure in U.S. history.

5 takeaways from the SVB collapse:

- A lack of effective media messaging can cost you everything
- CEO comms is a central part of crisis management
- Communicating to the layman is just as important as investor relations
- Social media monitoring should inform strategy
- Tech has a major perception problem

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